

# **EXHIBIT 12**

**FILED UNDER SEAL**

**To:** Tim Kowalski[timkow@google.com]; Bradley Riel[bradriel@google.com]  
**Cc:** Neha Kumar[neha.kumar@sonos.com]; Mark Triplett[mark.triplett@sonos.com]; Chris Butts[chris.butts@sonos.com]  
**From:** Alaina Kwasizur[alaina.kwasizur@sonos.com]  
**Sent on behalf of:** Alaina Kwasizur <alaina.kwasizur@sonos.com>  
**Sent:** Thur 6/13/2019 9:15:23 AM Eastern Standard Time  
**Subject:** Follow up from our meeting  
**Attachment:** 2019.06.10 Sonos-Google Term Sheet.docx  
**Attachment:** Sonos and Google Base Deck [SHARED AND DISTRIBUTED].pdf  
**Attachment:** 2019.06.10 Sonos-Google Business collaboration ideas.docx

Hey Tim and Brad,  
Thanks for the time Tuesday. Attached please find a copy of the slides that were presented, the term sheet we discussed, and a list of some initial ideas (not meant to be exhaustive) around potential business engagements to partially offset the licensing royalties.  
We'd like to get the next meeting scheduled. I know you mentioned that Gisela is out until Monday, but we look forward to hearing back from you early next week on some possible dates/times that could work on the Google side.  
Best,  
Alaina

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

**TRIAL EXHIBIT 6658**

CASE NO. 3:20-cv-06754-WHA

DATE ENTERED \_\_\_\_\_

BY \_\_\_\_\_

DEPUTY CLERK